

Credit: @samsoncontompasis

#### PROJECT CONSULTANT TEAM



#### ENGAGEMENT, ASSESSMENT, AND LOCAL EXPERTISE



Community Engagement &
Stakeholder Alignment (Certified
WBE)

#### **STREETSENSE**

District Activation, Corridor Revitalization

#### PROJECT DEVELOPMENT AND STRATEGY SUPPORT



Transit, Mobility & Infrastructure Strategy



Placemaking & Public Space Strategy (Certified MWBE)

#### FEASIBILITY AND COSTING SUPPORT

#### STC Design

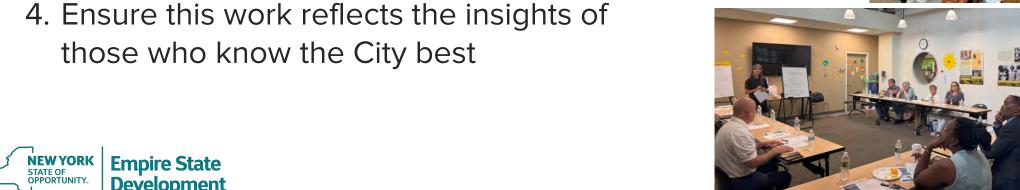
Real Estate & Development Feasibility (Certified WBE and SDVOB)



Cost Estimation & Analysis (Certified MBE)

#### **Purpose of tonight's meeting**

- 1. Learn more about the importance and state of Downtown
- 2. Tell us your goals for this historic investment
- 3. Learn about the Downtown Albany Strategy process











#### Instructions

Goto

# www.menti.com

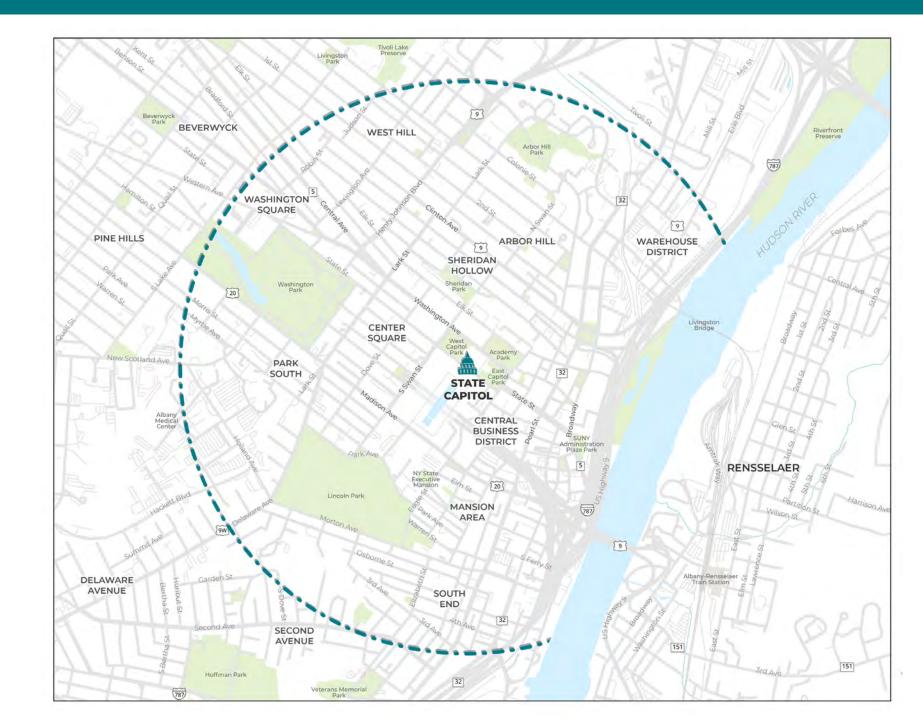
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Or use QR code

# To solve big citywide challenges, Downtown must evolve and grow









# **IMPORTANCE OF DOWNTOWNS**







#### **Downtowns showcase and reflect a city**



#### **Downtowns create outsized economic impact**



## **Downtowns can spur broader transformation**

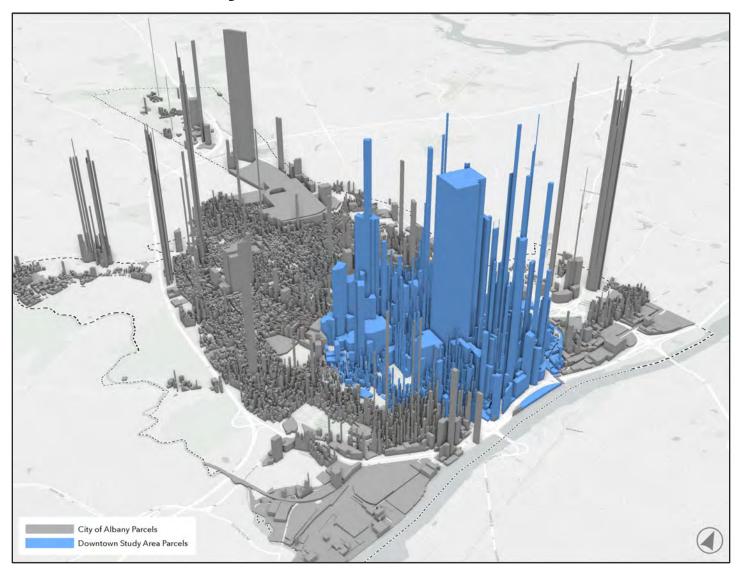






#### Downtowns hold the greatest value — and the greatest potential

#### Albany's Land Value Per Acre









# **DOWNTOWNS ARE EVOLVING**







FEATURE · Design

## Our cities may never look the same again after the pandemic

From Auckland to Bogota, urban planners are already adapting our cities to lockdown. But will the changes last, and which more radical design proposals -- be it sewer monitors or "epidemic skyscrapers" -- will shape the post-pandemic city?



# Coronavirus Crisis Threatens Push for Denser Housing

Transit-oriented developments were seen as a solution to severe housing shortages, but experts say developers need to rethink the design for a post-pandemic world.

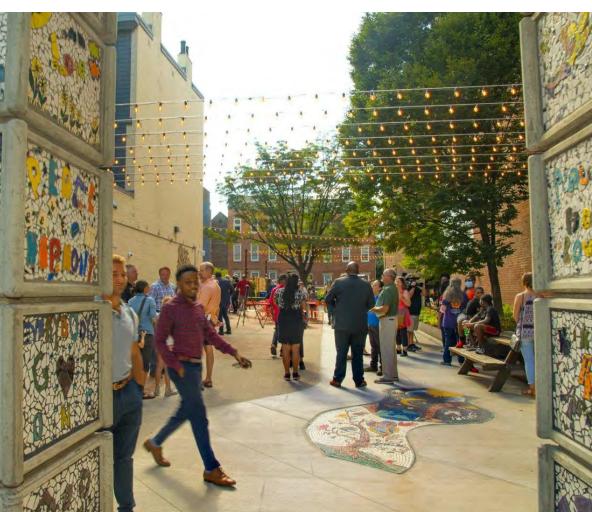
#### Manhattan Faces a Reckoning if Working From Home Becomes the Norm

Even after the crisis eases, companies may let workers stay home. That would affect an entire ecosystem, from transit to restaurants to shops. Not to mention the tax base.

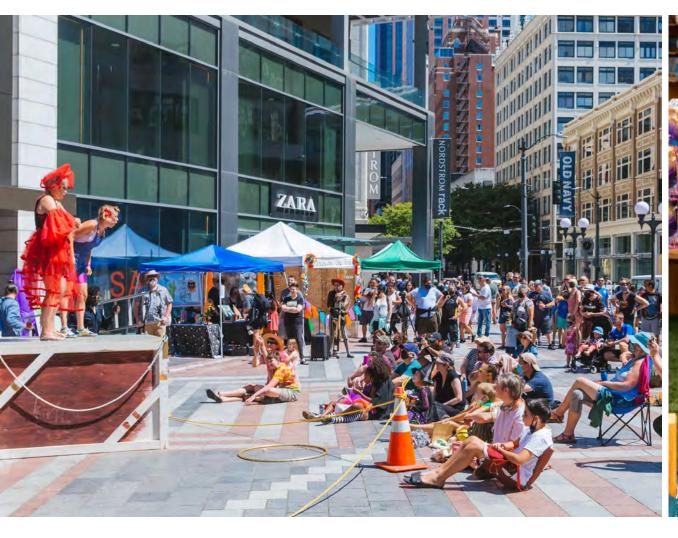


# Downtowns are reinventing spaces for new uses





#### Downtowns are offering more choices & experiences



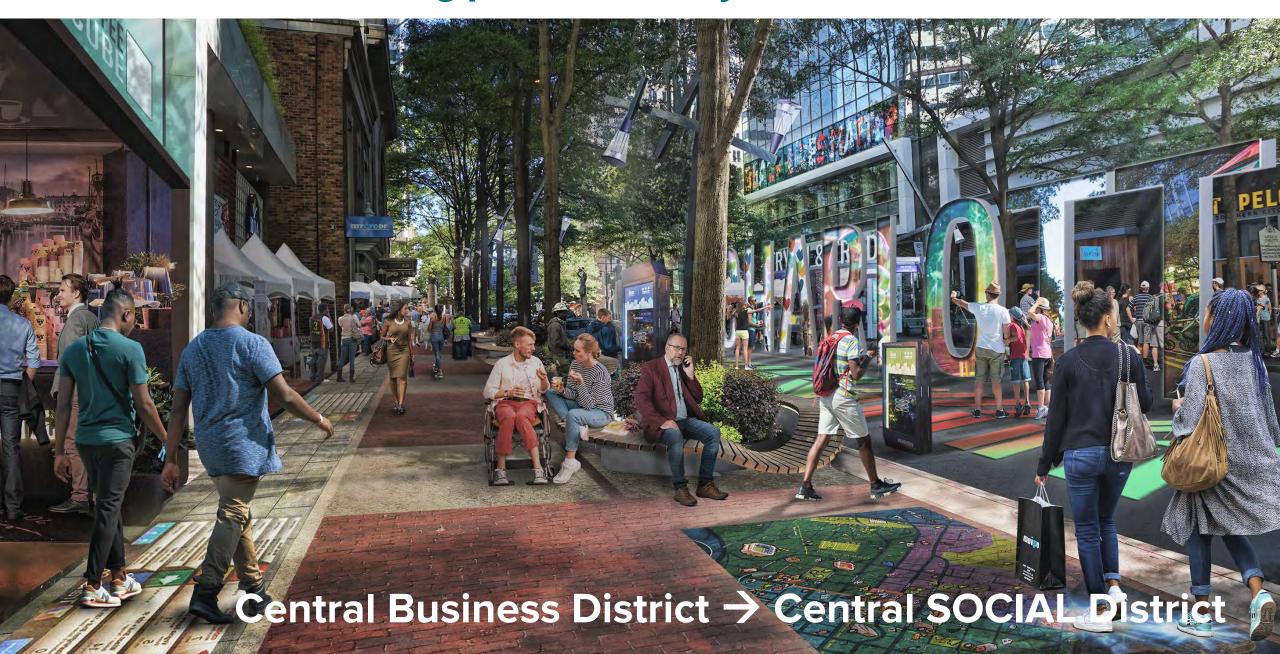


## Downtowns are caring for more people in need

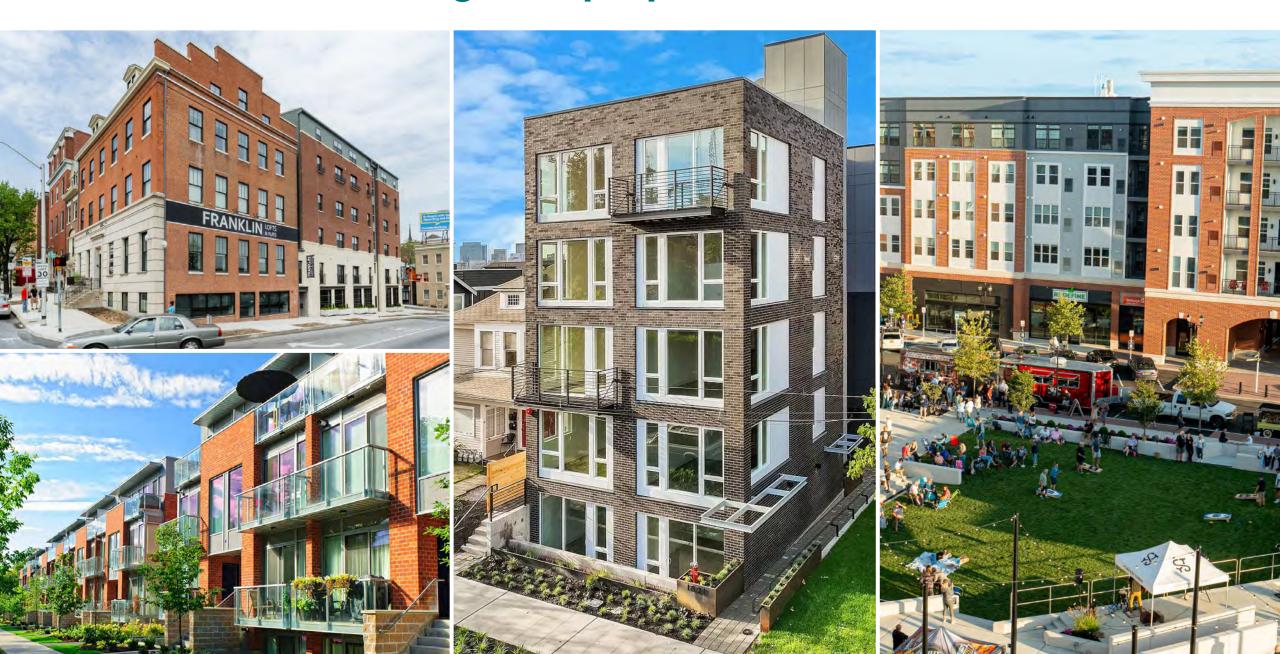




#### **Downtowns are becoming places for everyone**



#### **Downtowns are welcoming more people**









# DOWNTOWN ALBANY: NEEDS TO EVOLVE







#### What We've Heard

"We've got the buildings. Now we need the people!"

"We need to demonstrate downtown's sense of community."

"Not enough work.

Not enough live.

Not enough play."

#### **Downtown Albany needs more regional attractions**



Alive at 5, Albany



**Albany Capital Center & Planned Expansion** 



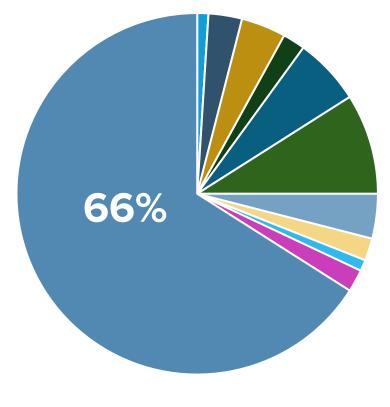
WaterFire, Providence RI



Montreal en Lumiere Festival, Montreal QB

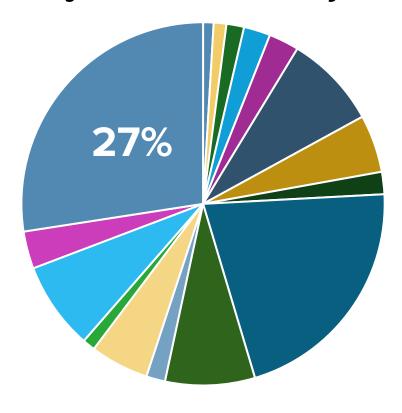
#### Downtown Albany needs to grow jobs beyond government

2/3 of jobs in downtown Albany are government-related



Public Administration

Downtown Austin TX's job sector diversity



Public Administration

#### **Downtown Albany needs to activate with a broader mix of uses**











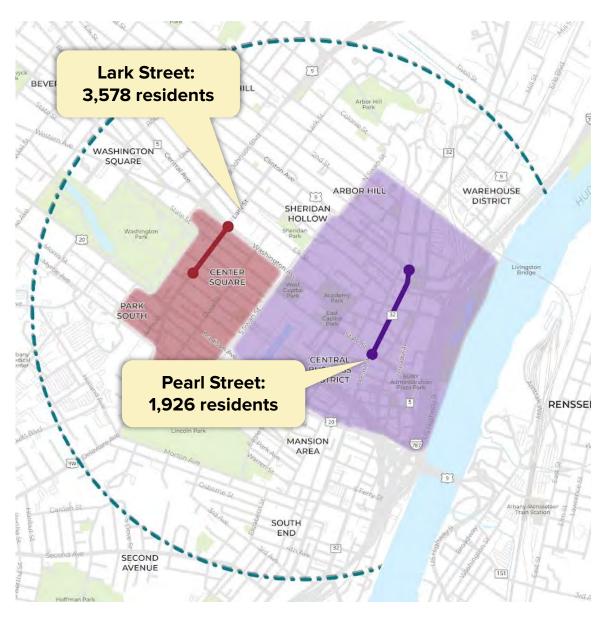


## **Downtown Albany needs more residents**



Lark Street

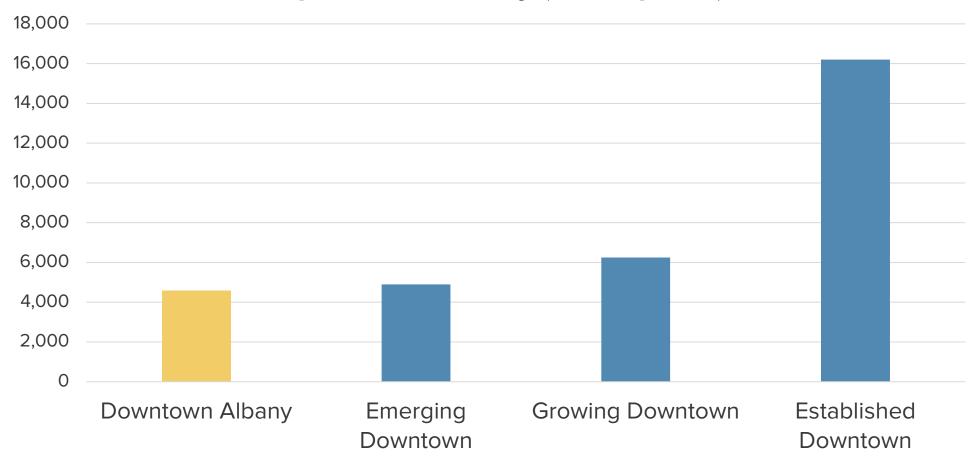




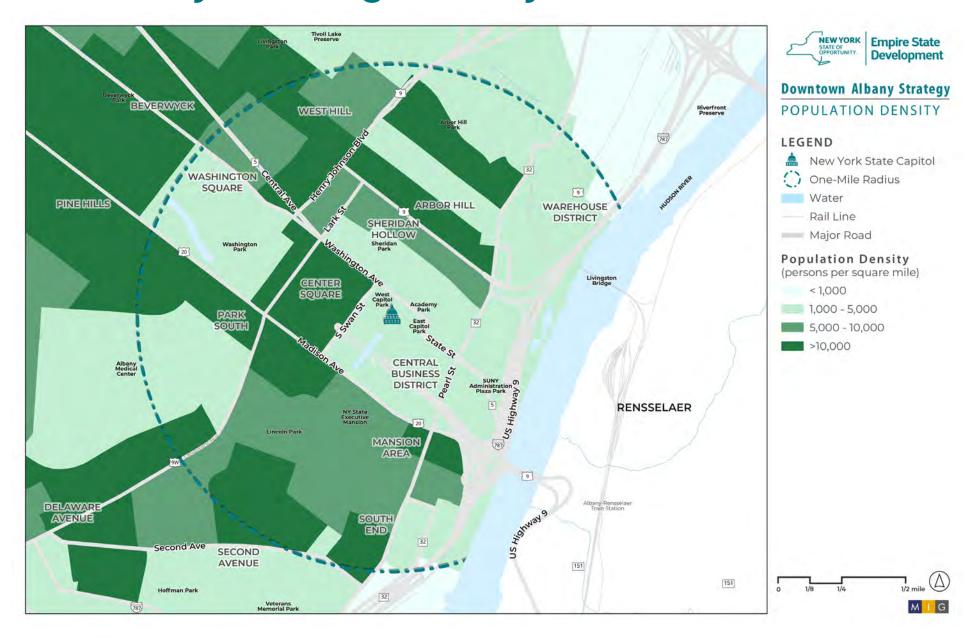
Pearl Street

#### **Downtown Albany needs more residents**





#### Downtown Albany needs significantly more residents in the core









# DOWNTOWN ALBANY: IT'S TIME TO GROW







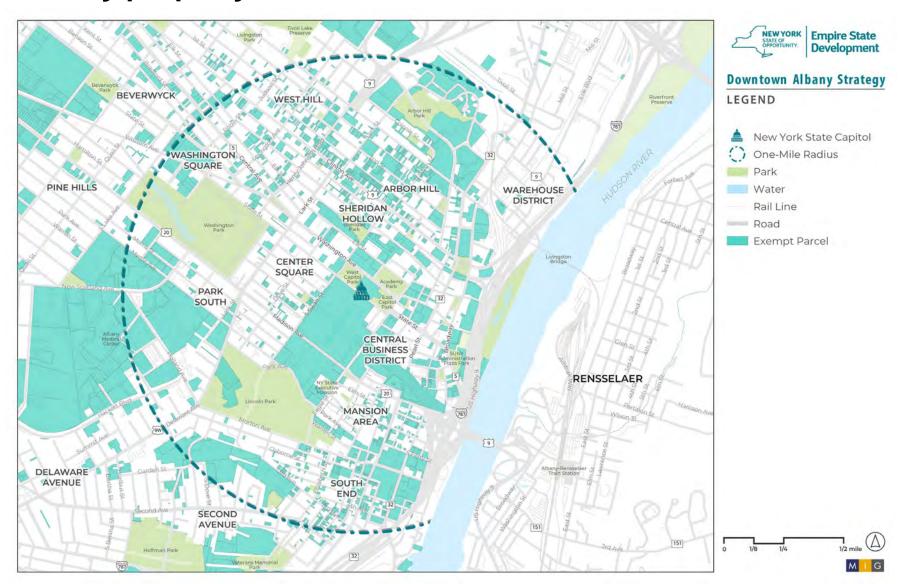
#### What we've heard

"People just don't feel safe to step out and shop, dine, and spend money in downtown."

"Albany needs to be a place where families and young professionals want to stay long-term." "The gateway to Albany needs to be welcoming. Right now, the entrance to our city is intimidating and sends the wrong message."

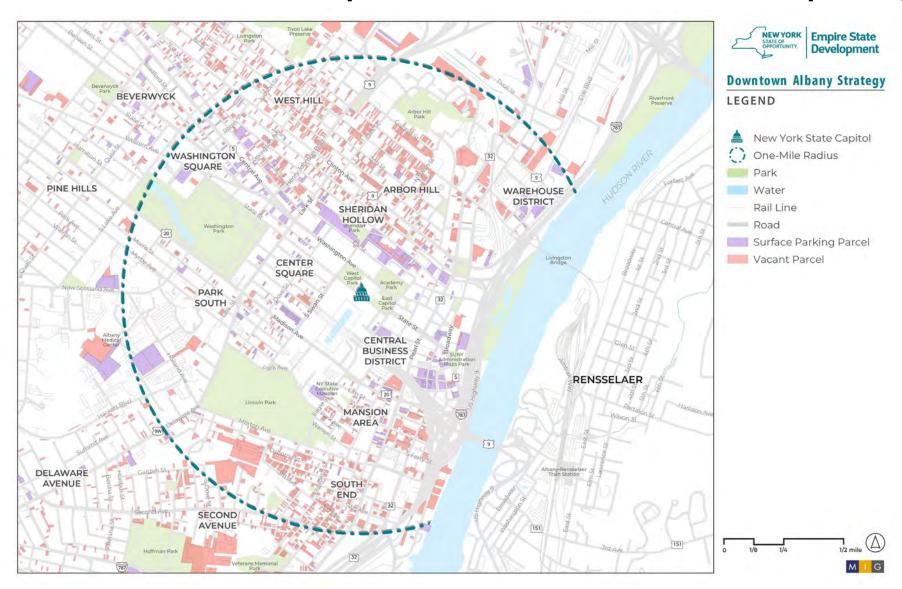
#### Why growth can't wait

#### Only 36% of Albany property is taxable



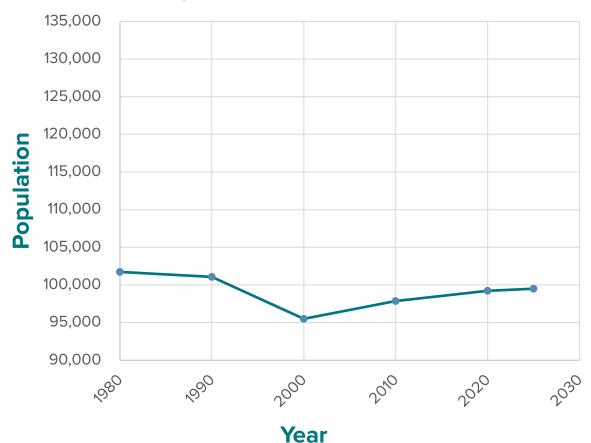
#### Why growth can't wait

#### Downtown has 160 acres of vacant parcels and 60 acres of surface parking lots



#### Albany lags behind a growing region

#### Albany Population (1980-2025)





# Churchill: Troy is building lots of apartments while Albany ... isn't

Mayor Kathy Sheehan blames the inclusionary zoning law for decimating the city's market-rate rental market

By Chris Churchill, Columnist

July 19, 2025





Apartments are rising along Fifth Avenue immediately north of downtown Troy as part of the 52-unit Kings Landing I development.







# DOWNTOWN ALBANY: READY TO GROW BOLDLY







#### **Downtown is Albany's most underutilized asset**









#### **Downtown Albany is a smart place to invest**





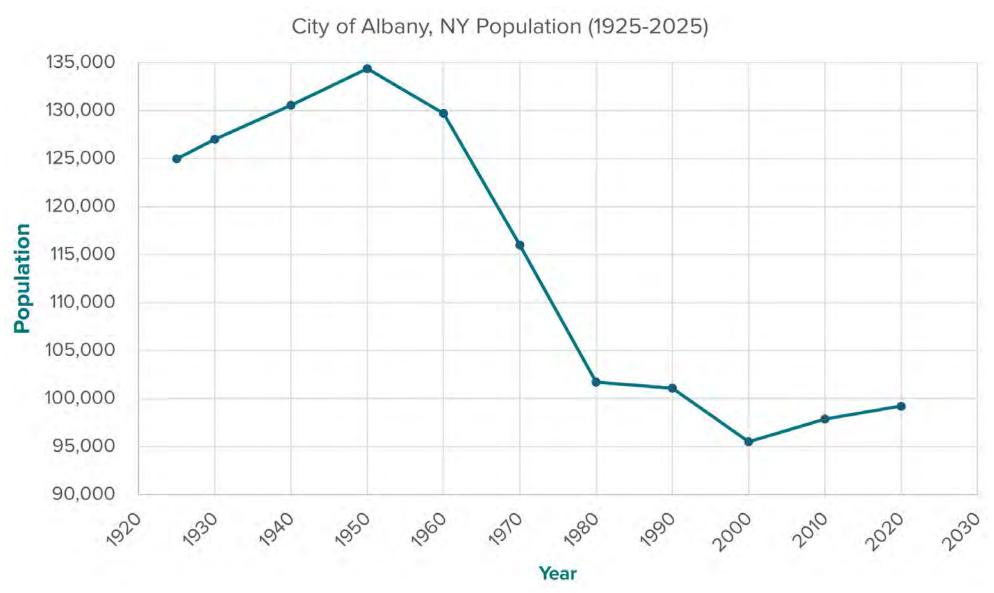








#### You once had many more people!



#### What if downtown Albany doubled its population?

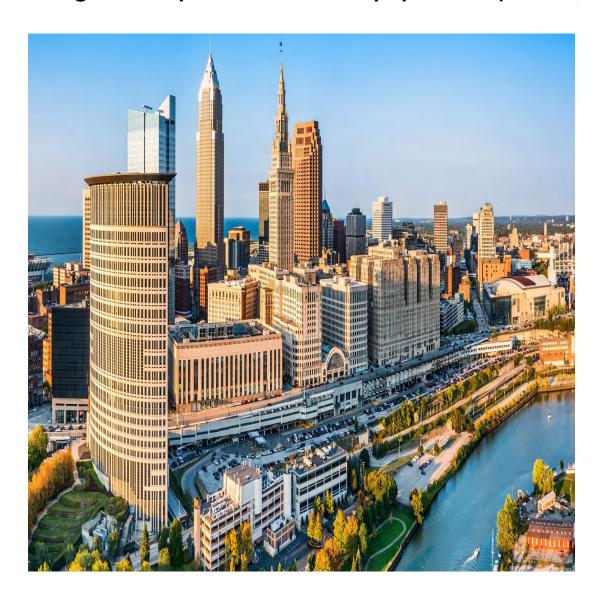






#### **Bold Moves: Cleveland, OH**

Set a goal to triple its Downtown population (from 5,000 to 15,000) by 2020, and exceeded it!













# ... TO GROW WITH PURPOSE







#### What We've Heard

"Stay focused and deliver real, visible results."

"We need to add housing and amenities at the same time. Can't be one before the other."

"Don't try to fix everything at once
— start with the places where
change will matter most, do them
well, and build momentum from
there."

Decades of planning yet fragmented progress

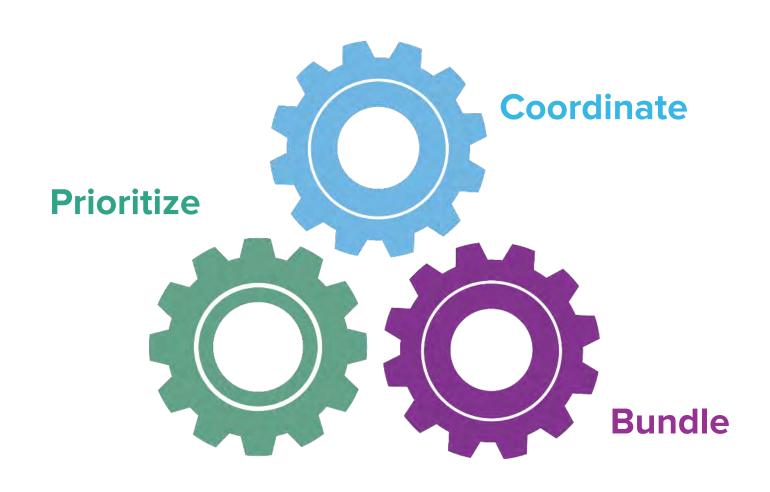
Missed opportunities and lost value







# Find opportunities where public and private investment can come together









## .... AND TO GROW FOR ALL







#### What We've Heard

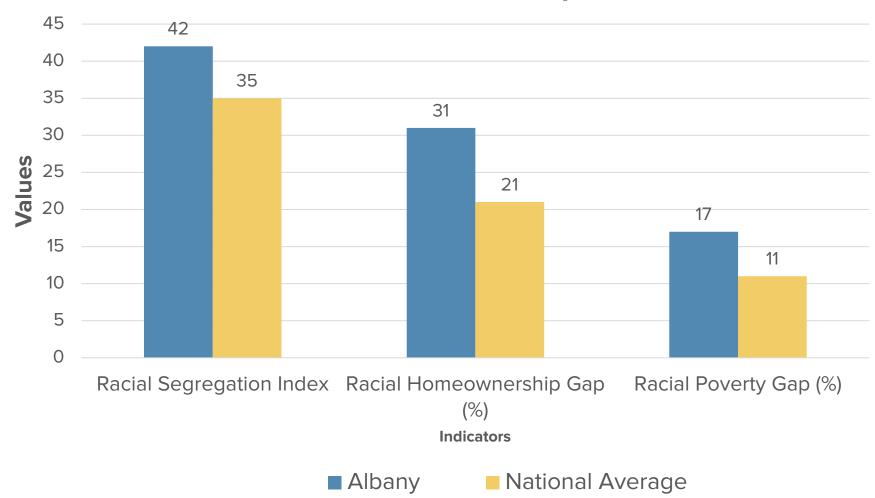
"You have to feel it.

It has to feel safe and welcoming."

"We need more spaces for youth throughout Downtown where they can be safe, creative, and productive." "Investments need to be tied to quality-of-life improvements that address 'generational health' for all residents."

#### **Ensure growth reaches more people**

# Albany vs National Averages on Racial and Economic Disparities



"The soil is rich, but investments and partnerships need to be intentional."

Deshanna C. Wiggins,
 Chief Executive Officer,
 Albany Black Chamber of
 Commerce

#### **HOUSING FOR ALL: Columbia, SC**





#### **Ensure development delivers safety & infrastructure improvements**



## SAFETY AS INFRASTRUCTURE: Baton Rouge, LA





#### Ensure more opportunities for Albany entrepreneurship & small biz





## **ENTREPRENEURSHIP & SMALL BUSINESSES: Providence, RI**







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# THE DOWNTOWN ALBANY STRATEGY



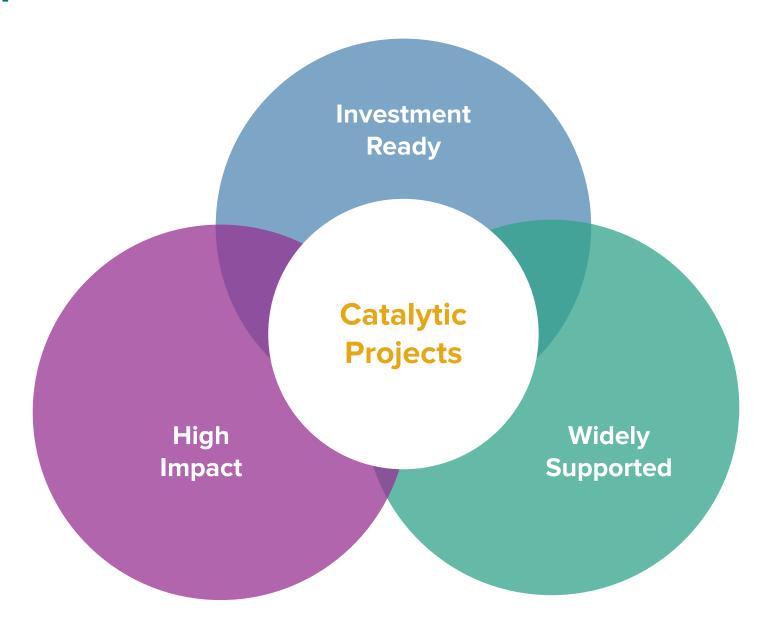




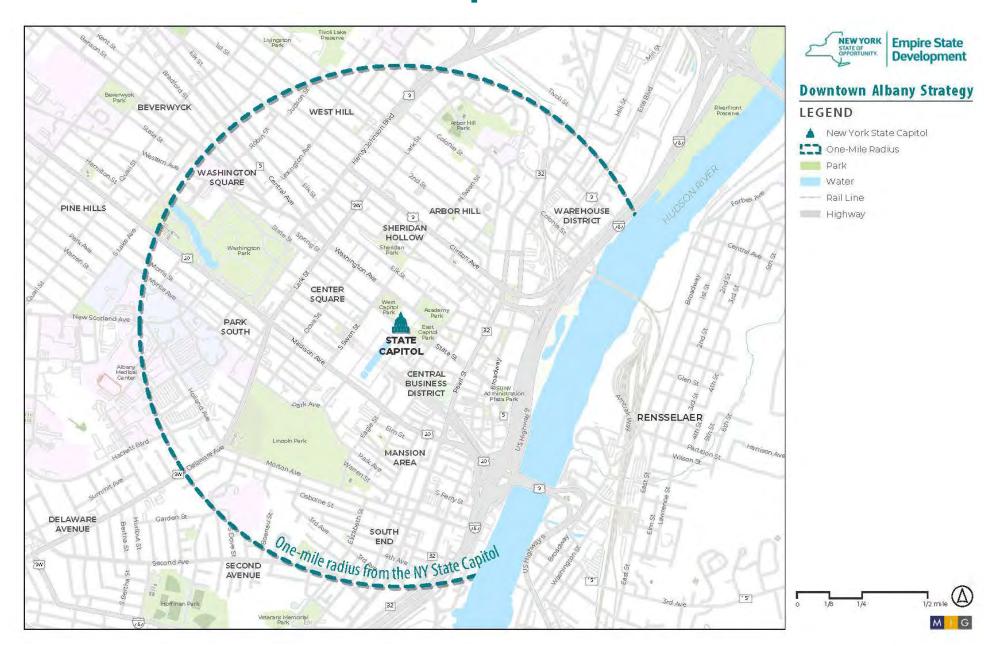
#### **Questions We've Heard**



#### So what gets prioritized?

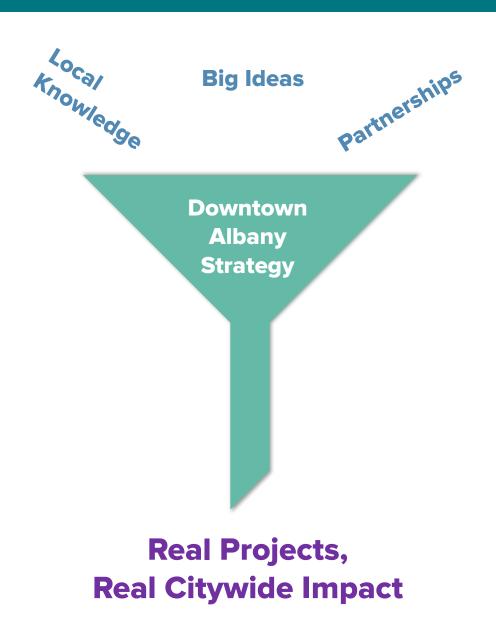


#### Where will investments be most impactful and visible?



#### What will the plan deliver?

- Catalytic projects and investments
- Coordinated public programs and policies to unlock private investment
- An actionable blueprint targeting key areas and sites



#### Work is happening in three phases





# GROWTH TARGETS & FRAMEWORK

Develop Criteria for Investments

June → August\*









PHASE 2:

# CATALYTIC PROJECT IDENTIFICATION

Filter, Prioritize, and Bundle Investments

August → October\*

PHASE 3:

# IMPLEMENTATION AND GOVERNANCE

Develop Implementation Strategy

October → December\*

#### ...with many opportunities to engage and inform



Public Engagement Process

Public Workshops
Focus Groups
Pop Ups
Door to Door Visits with
Business Owners
Website
Newsletters
Social Media



Clarify Investment Priorities

#### DowntownAlbanyStrategy.com

Downtown
Championing Albany's Potential
Albany Strategy

Overview

**FAQs** 

**English** 

**Good Things are Happening in Albany** 

Albany is a city of promise and potential. As the capital of New York State and part of a strong, growing region, it has unique assets—but Downtown has long faced challenges. Fragmented development, public safety concerns, and high commercial vacancies have limited its ability to thrive.

To change this, Governor Hochul launched the **Championing Albany's Potential (CAP) Initiative**, a State-led effort backed by a historic \$400 million investment to revitalize the downtown core of Albany.

The **Downtown Albany Strategy** is a key part of this effort: a strategic public process to shape a blueprint for downtown revitalization. The Strategy will focus on tangible, high-impact projects that improve economic vibrancy, housing, public safety, and quality of life—while aligning public programs and unlocking private investment.

Led by Empire State Development (ESD), CAP includes \$200 million to plan and implement projects that reinvigorate commercial corridors, grow housing, support small businesses, and transform underutilized properties and public spaces.

It is designed to help diversify Albany's economic base, attract and retain residents and businesses, and deliver visible results.

#### Once complete, the Strategy will:

- Deliver catalytic projects and investments
- Align public programs and policies to unlock private investment









# **SMALL GROUP DISCUSSIONS**







#### **Small Group Discussions**

1. What positive changes should occur through investment in downtown?

2. Where should downtown investment and growth be concentrated first? (Use your map to specify locations)

3. If we evolve and grow with purpose, what do downtown and Albany look like in five or ten years?

Moderators will be walking around the room to help answer questions and help engage discussions.

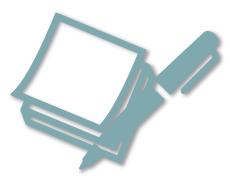
#### Before you get started



1. Introduce yourselves



3. Assign a scribe to capture discussion



2. Everyone, grab a pen and post its. Write your ideas on post its and mark up the large map.



4. Make sure all post its are attached to the map. We will collect these at the end

#### **Small Group Discussions**

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Moderators will be walking around the room to help answer questions and help engage discussions.

#### Thank you for your engagement!

#### What happens next? And how to stay involved:

- Your input will be shared back
- Visit www.downtownalbanystrategy.com
- Online questionnaire
- Launch of Phase 2: Project Definition

